TALENTORA

Empowering People. Elevating Organizations.

RC: 9492005

COMPANY PROFILE

Human Capital Development | HR Advisory | Workforce Performance

Talentora Limited | RC: 9492005

DIAGNOSE	DESIGN	DELIVER

WHO WE ARE

About Talentora Advisory

Talentora Advisory is the market-facing consulting brand of Talentora Limited, a human capital development and HR consulting firm focused on helping organizations unlock workforce potential and convert people capability into measurable business performance.

We support organizations with practical training, talent solutions, HR advisory support, and workforce performance interventions designed for real business environments. Our work is grounded in one belief: people development must improve performance, not simply tick a training box.

Our Positioning

A practical human capital advisory partner for organizations that want stronger people systems, better-trained teams, and improved workforce performance.

Our Promise

To deliver clear, usable, and outcome-focused solutions that help people perform better and organizations operate more effectively.

Our Strength

Hands-on experience across training delivery, field-force capability development, stakeholder management, reporting, and workforce enablement.

Our Focus

Learning, talent, HR systems, and performance solutions for SMEs, NGOs, startups, and organizations with frontline or distributed teams.

STRATEGIC FOUNDATION

Vision, Mission & Values

Vision

To become a leading human capital development firm shaping high-performing organizations across Africa.

Mission

To empower individuals and organizations through innovative training and strategic HR solutions that drive measurable growth.

Tagline

Empowering People. Elevating Organizations.

Our values guide how we engage clients, design solutions, and deliver impact.

Impact

We focus on outcomes that improve capability, behaviour, productivity, and business performance.

Professionalism

We deliver with structure, clarity, confidentiality, and consistent standards.

Innovation

We design practical solutions that fit modern workplaces and evolving workforce needs.

Partnership

We work with clients, not just for them, ensuring solutions are relevant and implementable.

WHAT WE DO

Core Service Pillars

Learning & Performance Development

Training needs assessment, curriculum design, onboarding programs, sales capability training, customer service training, supervisor development, leadership essentials, train-the-trainer, and training impact evaluation.

HR Systems & Advisory

HR policy development, job description design, performance management support, employee engagement surveys, HR process review, workforce documentation, and people operations advisory.

Talent & Recruitment Solutions

Recruitment support, role profiling, interview support, candidate screening, onboarding structure, workforce planning support, and talent pipeline advisory.

Workforce Performance Consulting

Capability gap assessment, frontline team development, sales performance enablement, productivity improvement plans, reporting structures, and performance-focused learning interventions.

These services can be delivered as one-off interventions, structured projects, leadership programs, training academies, or retained advisory support depending on the client's size, need, and maturity level.

COMMERCIAL OFFERS

Signature Solutions

Customer Service Excellence Program

A practical training intervention that helps frontline and support teams improve service behaviour, customer handling, communication, and complaint resolution.

Sales Capability Development Program

A performance-focused solution for sales teams, field teams, and distribution structures, covering selling skills, product knowledge, customer engagement, cadence, and reporting discipline.

Supervisor Development Bootcamp

A structured program for new and existing supervisors covering leadership basics, coaching, performance conversations, team discipline, and accountability.

Employee Onboarding System

A complete onboarding structure with induction flow, learning journey, role-based training plan, evaluation tools, and manager support templates.

Training Needs Assessment

A diagnostic process that identifies capability gaps, business priorities, role requirements, and training needs before designing relevant interventions.

HR Policy & Process Setup

Support for SMEs and growing organizations that need clear HR policies, employee documentation, role clarity, and foundational people systems.

DIAGNOSE. DESIGN. DELIVER.

Our Consulting Approach

Talentora Advisory uses a practical three-stage delivery model that keeps engagements structured, collaborative, and outcome-focused.

1. Diagnose We clarify the business issue, assess people and process gaps, review available data, and define the performance outcomes the client wants to achieve.	**2. Design** We build the right intervention, whether training, policy, recruitment support, onboarding system, performance framework, or advisory roadmap.
3. Deliver We implement through facilitation, consulting sessions, templates, coaching, reporting, and post-delivery recommendations.	**4. Reinforce** Where required, we support adoption through follow-up sessions, measurement tools, action plans, and leadership alignment.

This model ensures that solutions are not generic. Every engagement starts with the client's actual performance needs and ends with practical tools, recommendations, and implementation support.

WHERE WE PLAY

Target Clients & Industries

Talentora Advisory is positioned for organizations that need stronger people capability, practical HR support, and workforce systems that can scale with business growth.

SMEs & Growth Businesses

Organizations formalizing their people systems, improving staff performance, or building internal capability.

NGOs & Development Organizations

Teams that need training, capacity building, performance documentation, and people development support.

Startups

Fast-moving businesses that need role clarity, hiring support, onboarding, culture building, and leadership capability.

Telecom & Distribution

Businesses with sales teams, retail points, agents, field teams, regional operations, and frontline performance needs.

Renewable Energy

Organizations with distributed field teams requiring product knowledge, customer handling, sales skills, safety, and process compliance.

Corporate Organizations

Companies seeking structured learning programs, leadership development, HR advisory, and performance-focused capability building.

DIFFERENTIATORS

Why Choose Talentora Advisory

Practical Execution Experience

We understand real business environments, field teams, training operations, and performance expectations, not just theory.

Performance-Linked Learning

Our learning solutions are tied to behaviour, process adoption, service quality, sales outcomes, and productivity.

Flexible Delivery Model

We support classroom, virtual, hybrid, field-based, and project-based engagements depending on client requirements.

Structured Yet Lean

We bring professional consulting discipline without unnecessary complexity or inflated delivery models.

People and Business Lens

We balance employee development with business priorities, ensuring solutions work for both people and organizations.

Scalable Associate Network

Where specialist depth is required, we work with capable associates while maintaining quality oversight through Talentora.

FOUNDER & LEAD CONSULTANT

Leadership Profile

Mukhtar Abiodun Yussuf is a strategic HR, learning, and talent development professional with experience across training management, business operations, stakeholder engagement, program delivery, and workforce performance enablement.

He currently serves as Regional Country Head at Centum Learning, where he oversees training and talent management operations in Nigeria, collaborates with key clients, manages training delivery, leads trainers and support teams, and ensures effective resource utilization and reporting.

Previously, he held training leadership roles at Sun King, where he managed regional mentors, delivered onboarding and training for new processes and products, introduced reporting improvements, and supported field staff capability development across multiple regions.

Core Expertise

Learning and development, talent management, training operations, stakeholder engagement, workforce planning, reporting, client relationship management, and performance enablement.

Relevant Experience

Managed regional training teams, supported onboarding, developed training plans and calendars, improved reporting structures, and mentored over 1,000 field staff.

Education & Certifications

B.A. English Language, MBA in view, Associate of CIPM, and certifications in customer relationship management, design thinking, effective presentation, and learning-related practice.

Leadership Outlook

Mukhtar combines structured communication, business understanding, empathy, and practical training experience to design solutions that help people and organizations grow.

HOW CLIENTS WORK WITH US

Engagement Model

Discovery Call We understand the client's context, business challenge, timeline, and expected outcomes.	**Needs Assessment** We review available information, clarify gaps, and identify the right intervention.
Proposal & Scope We submit a clear scope of work covering deliverables, timelines, investment, assumptions, and responsibilities.	**Delivery** We execute the agreed solution using structured facilitation, consulting, documentation, or implementation support.
Reporting We provide a concise engagement report, observations, participation data where applicable, and improvement recommendations.	**Follow-Up Support** We support reinforcement, action planning, and next-phase advisory where required.

Engagements may be structured as one-off training, project-based consulting, monthly advisory retainers, or long-term capability development programs.

LET'S BUILD CAPABILITY THAT IMPROVES PERFORMANCE

Contact

Talentora Advisory is available for training, consulting, recruitment support, HR advisory, and workforce performance engagements across Nigeria and beyond.

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